

## CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

2020 NON-COMPETITVE 4% TCAC APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS
FEDERAL CREDIT WITH TAX-EXEMPT BONDS, INCLUDING STATE CREDITS (\$500M /Farmworker)
(ATTACHMENT 40 FOR CDLAC-TCAC JOINT APPLICATION)

April 17, 2020 Version

### II. APPLICATION - SECTION 1: TCAC APPLICANT STATEMENT AND CERTIFICATION

TCAC APPLICANT:	Markham Plaza II, LP
PROJECT NAME:	Markham Plaza II

# PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION

Check Only

The undersigned TCAC Applicant hereby makes application to the California Tax Credit Allocation Committee ("TCI for a reservation of Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$1,659,402	annual Federal Credits
	total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

Election to sell ("certificate") state credits: No By selecting "Yes" or "No" in the box immediately before, I hereby make an election to sell ("certificate") or not sell all or any portion of the state credit, as allowed pursuant to Revenue and Taxation Code Sections 12206(o), 17058(q), and 23610.5(r). I further certify that the applicant is a non-profit entity, and that the state credit price will not be less than eighty (80) cents per dollar of credit. I acknowledge that if I elect to sell ("certificate") all or any portion of the state credit, I may, only once, revoke an election to sell at any time before CTCAC issues the Form(s) 3521A for the project.

I agree it is my responsibility to provide TCAC with the original complete application as well as such other informatic as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I certify that the numbers describing project cost, development budget, financing amounts, operating subsidies, unit mix and targeting, and all related application documents are the same as those provided in applications submitted t CDLAC, CalHFA, and HCD, as applicable. I certify that any applications, revisions, or updates provided to TCAC, CDLAC, CalHFA, or HCD will be provided to all other of these state agencies providing financing, tax credits, or subsidies to the project.

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I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at the following stages: updated development timetable under regulation section 10326(j)(4), and the time the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I certify that I have read and understand the provisions of Sections 10322(a) through (h) related to application filing deadlines, forms, incomplete applications, and application changes.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit program.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that the Low-Income Housing Tax Credit program is not an entitlement program and that my applicat will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC whice identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that an award of federal or state Tax Credits does not guarantee that the project will qualify for Tax Credits. Both federal law and the state law require that various requirements be met on an ongoing basis. I agree to compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal or State Tax Credits, I will be required to enter into a regulator contract that will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief.

I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. The project will at least maintain the installe energy efficiency and sustainability features' quality when replacing systems and materials. When requesting a threshold basis increase for a prevailing wage requirement, if the project is subject to state prevailing wages, I certif that contractors and subcontractors will comply with California Labor Code Section 1725.5. When requesting a threshold basis increase for development impact fees, the impact fee amounts are accurate as of the application da

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In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior the project's rehabilitation completion.

I understand that any misrepresentation may result in cancellation of Tax Credit reservation, notification of the Internation Revenue Service and the Franchise Tax Board, and any other actions that TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Co Section 50199.10, and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetal set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I agree that TCAC is not responsible for actions taken by the applicant in reliance on a prospective Tax Credit

reservation or allocat	tion.		
Dated this	day of, 20 at		
	, California.		
		Ву	
		(Original Signature)	
		(Typed or printed name)	
		(Title)	

Local Jurisdiction:

City of San Jose

City Manager:

Jacky Morales-Ferrand

City Manager

Mailing Address: 200 E. Santa Clara St., 12th Floor

City: San Jose Zip Code: 95113-1905

Phone Number:	408-535-3855	Ext.
FAX Number:		<del></del>
E-mail:	jacky.morales-ferr	and@sanjoseca.gov

<sup>\*</sup> For City Manager, please refer to the following the website below: http://www.treasurer.ca.gov/ctcac/2018/lra/contact.pdf

# II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION

A.	Application Type  Application type: Preliminary Reservation  Joint Application? CDLAC-TCAC Joint Application (submitting concurr  Prior application was submitted but not selected? No  If yes, enter application number: TCAC # CA  Has credit previously been awarded? Yes  If re-applying and returning credit, enter the current application numbeTCAC # CA
	Is this project a Re-syndication of a current TCAC project? Yes  If a Resyndication Project, complete the <b>Resyndication Projects</b> section below.
В.	Project Information Project Name: Markham Plaza II Site Address: 2010 Monterey Rd.  If address is not established, enter detailed description (i.e. NW corner of 26th and Elm)  City: San Jose County: Santa Clara Zip Code: 95112 Census Tract: 5031.22  Assessor's Parcel Number(s): 477-23-041  Project is located in a DDA: No *Federal Congressional District: 19 Project is located in a Qualified Census Tract: Yes *State Assembly District: 27 Project is a Scattered Site Project: No *State Senate District: 15 Project is Rural as defined by TCAC Regulation Section 10302 No *Accurate information is essential; the following website is provided for reference: https://www.govtrack.us/congress/members/map http://findyourrep.legislature.ca.gov/
C.	Credit Amount RequestedFederal\$1,659,402StateState Farmworker Credit?
D.	Federal Minimum Set-Aside Election (IRC Section 42(g)(1)) 40%/60%
E.	Housing Type Selection  Non-Targeted  If Special Needs housing, enter number of Special Needs ur  (Note: Housing Type is used to establish operating expense minimums under regulation section 10327(g)(1))
F.	Geographic Area (Reg. Section 10315(i)) Please select the project's geographic area: South and West Bay Region: San Mateo and Santa Clara Counties

### **II. APPLICATION - SECTION 3: APPLICANT INFORMATION**

#### A. **Identify TCAC Applicant** Applicant is the current owner and will retain ownership: N/A Applicant will be or is a general partner in the to be formed or formed final ownership entity: N/A Applicant is the project developer and will be part of the final ownership entity for the project: Yes Applicant is the project developer and will not be part of the final ownership entity for the project N/A В. **TCAC Applicant Contact Information Applicant Name:** Markham Plaza II, LP Street Address: 470 S Market St. City: San Jose State: CA Zip Code: 95113 Chris Neale Contact Person: 408-292-7841 Phone: Ext.: 16 Fax: Email: chris@thecorecompanies.com C. Legal Status of Applicant: Limited Partnership Parent Company: CORE Affordable Housing LLC If Other, Specify: D. General Partner(s) Information (post-closing GPs): **D(1)** General Partner Name: CORE Markham II, LLC Administrative Street Address: 470 S Market St. OWNERSHIP San Jose Zip Code: 95113 City: INTEREST (%): Contact Person: Chris Neale 0.005 Fax: Phone: 408-292-7841 Ext.: 16 chris@thecorecompanies.com Email: Nonprofit/For Profit: For Profit Parent Company: CORE Affordable Housing LLC D(2) General Partner Name:\* EAH Markham II, LLC Managing GP Street Address: 22 Pelican Way OWNERSHIP City: San Rafael State: CA Zip Code: 94901 INTEREST (%): Contact Person: Welton Jordan 0.005 415-295-8876 Phone: Ext.: Fax: welton.jordan@eahhousing.org Email: Nonprofit/For Profit: Nonprofit Parent Company: EAH, Inc. D(3) General Partner Name: (select one) Street Address: **OWNERSHIP** City: State: Zip Code: INTEREST (%): Contact Person: Phone: Ext.: Fax: Email: Nonprofit/For Profit: (select one) Parent Company:

## E. General Partner(s) or Principal Owner(s) Type Joint Venture

\*If Joint Venture, 2nd GP must be included if applicant is pursuing a property tax exemption Reg. Section 10327(g)(2) - "TBD" not sufficient

### F. Status of Ownership Entity

currently exists If to be formed, enter date:

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<sup>\*(</sup>Federal I.D. No. must be obtained prior to submitting carryover allocation package)

# G. Contact Person During Application Process

Company Name: CORE Affordable Housing LLC

Street Address: 470 S Market St.

City: San Jose State: CA Zip Code: 95113

Contact Person: Chris Neale

Phone: 408-292-7841 Ext.: 16 Fax:

Email: <a href="mailto:chris@thecorecompanies.com">chris@thecorecompanies.com</a>

Participatory Role: General Partner

(e.g., General Partner, Consultant, etc.)

# II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

# A. Indicate and List All Development Team Members

Developer:	CORE Affordable Housing LLC	Architect:	Weir Andrewson Associates, Inc.	
Address:	470 S Market St.	Address:	990 A St., Suite K	
City, State, Zip	San Jose, CA 95113	City, State, Zip:	San Rafael, CA 94901	
Contact Person:	Chris Neale	Contact Person:	Erick Moreau	
Phone:	408-292-7841 Ext.: 16	Phone:	415-485-9797 Ext.:	
Fax:		Fax:		
Email:	chris@thecorecompanies.com	Email:	erick@waassoc.com	
Attorney:	Cox Castle & Nicholson, LLP	General Contractor:	CORE Builders	
Address:	50 California St., #3200	Address:	470 S Market St.	
City, State, Zip	San Francisco, CA 94111	City, State, Zip:	San Jose, CA 95113	
Contact Person:	Steve Ryan	Contact Person:	Chris Neale	
Phone:	415-262-5150 Ext.:	Phone:	408-292-7841 Ext.: 16	
Frione. Fax:	413-202-3130 LXI	Fax:	400-292-7041 Ext 10	
	arvan@aayaastla.aam		ahria@thaaaraaampaniaa.aam	
Email:	sryan@coxcastle.com	Email:	chris@thecorecompanies.com	
T. D. (	No. 1 and 1 and 1 and 1	<b>5 6 1</b>	B W. E	
	: Novogradac & Co	Energy Consultant:	Peralta Energy	
Address:	1160 Battery St., East Bldg. 4th F	Address:	4180 Emerald St.	
City, State, Zip	San Francisco, CA 94111	City, State, Zip:	Oakland, CA 94609	
Contact Person:	Jeff Nishita	Contact Person:	Ben Thompson	
Phone:	415-356-8081 Ext.:	Phone:	510-459-0827 Ext.:	
Fax:		Fax:		
Email:	jeff.nishita@novoco.com	Email:	ben@peraltaenergy.com	
CPA:	Novogradac & Co	Investor:	Enterprise Housing Credit Investr	
Address:	1160 Battery St., East Bldg. 4th F	Address:	11000 Broken Land Pkwy #700	
City, State, Zip	San Francisco, CA 94111	City, State, Zip:	Columbia, MD 21044	
Contact Person:	Jeff Nishita	Contact Person:	Philip Porter	
Phone:	415-356-8081 Ext.:	Phone:	410-772-2594 Ext.:	
Fax:		Fax:		
Email:	jeff.nishita@novoco.com	Email:	pporter@enterprisecommunity.co	
Consultant:	Veloce Partners Inc.	Market Analyst:	Novogradac & Co	
Address:	10 Hampshire Court	Address:	6700 Antioch Rd., Suite 450	
City, State, Zip	Ladera Ranch, CA 92694	City, State, Zip:	Merriam, KS 66204	
Contact Person:	David Nahas	Contact Person:	Rebecca Arthur	
Phone:	949-510-6552 Ext.:	Phone:	913-312-4615 Ext.:	
Fax:		Fax:		
Email:	dnahas@velocepartners.com	Email:	rebecca.arthur@novoco.com	
21110111	diana Croisco paranoreicom	21110111		
Appraiser:	James G. Palmer Appraisals, Inc	CNA Consultant:	Integrated Property Analysis, Inc.	
Address:		Address:	550 W. Vista Way, Suite 212	
	1785 W Shaw Shife the	Addicoo.	JJU VV. VISIA VVAY, GUILO Z IZ	
	1285 W. Shaw, Suite 108	City State 7in:		
City, State, Zip	Fresno, CA 93711	City, State, Zip:	Vista, CA 92083	
City, State, Zip Contact Person:	Fresno, CA 93711 Gregg J. Palmer	Contact Person:	Vista, CA 92083 Mike Atallah	
City, State, Zip Contact Person: Phone:	Fresno, CA 93711	Contact Person: Phone:	Vista, CA 92083	
City, State, Zip Contact Person:	Fresno, CA 93711 Gregg J. Palmer	Contact Person:	Vista, CA 92083 Mike Atallah	

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Bond Issuer: Address:	City of San 200 E. Santa Clara St.,	12th Fl	Prop. Mgmt. Co.: Address:	EAH, Inc. 22 Pelican Way	
City, State, Zip:	San Jose, CA 95113		City, State, Zip:	San Rafael, CA 9	94901
Contact Person:	Gay Oliveros		Contact Person:	Teresa Barker	
Phone:	408-535-8232 Ext.:		Phone:	415-730-2991	Ext.:
Fax:			Fax:		
Email:	gay.oliveros@sanjoseca	a.gov	Email:	teresa.barker@e	ahhousing.org
	2nd Prop. Mgmt. Co. Address: City, State, Zip: Contact Person: Phone: Fax:	NA		Ext.:	
	Email:			_	

# II. APPLICATION - SECTION 5: PROJECT INFORMATION

A.	Type of Credit Req	uested				
	New Construction	n N/A	If yes, will demoli	tion of an existing stru	ucture be involved?	N/A
	(may include Ada	ptive Reuse)		elocation of existing t		N/A
	Rehabilitation-Or	nly N/A	Is this an Adaptiv	e Reuse project?		No
	Acquisition & Rel	nabilitatior Yes	If yes, please	consult TCAC staff to	determine the applic	able
			regulatory req	uirements (new const	ruction or rehabilitation	on).
В.	Acquisition and Re	habilitation/Reha	abilitation-only Pr	ojects		
				eet the 10-year placed	l in service rule as re	quired
	by IRC Sec. 42(d		•	, ,		•
			ditions of IRC Sec.	42(d)(6)? N/A		
		is established using				
				rictions of Sec. 42 cau	use relocation of	
	existing tenants?	Yes				
	If yes, applica	nts must submit ar	n explanation of re	location requirements	, a detailed	
	relocation plan	n including a budg	et with an identified	d funding source (see	Checklist).	
	Age of Existin	g Structures	16 N	o. of Existing Building	1	
	No. of Occupi	ed Buildings	1 N	o. of Existing Units	152	
	No. of Stories		4			
	Current Use:	Exist	ting affordable apa	rtment community		
	Dearmalication F	Na. i 4.				
	Resyndication F		0 11 0 1 0000	<b>14 TOAO</b> # O	۸	
			.C # CA - 2002 -	14 TCAC # C	4	
	First year of c			actionnoire on TCAC	wobaita NI/A	
				estionnaire on TCAC		
	-	•	ork been completed?	s Agreement with TC		
			rmless rent limits?		, Tab 8 for documentation page 18 and Checklis	•
	is the project.	subject to floid flat	iiiiloss fortt iiiriits :	11 ycs, sec	page to and official	st, Tab o.
C. Pu	ırchase Information					
	Name of Seller:	Tully Gardens Ph	hase II, L.P.	Signatory of Seller:		
	Seller Principal:	Chris Neale		Seller Principal:	Andrea Urton	
	Title:	Core Developme		Title:	HomeFirst Services	- CI
	Seller Address:		San Jose, CA 951			
		Contract or Optic		Purchased from Affi	liate:	<u>es</u>
	Expiration Date of	of Option:	3/31/2021	• •		
	Purchase Price:			Expected escrow clo		
		08-292-7841 x16	Ext.:	Historical Property/S		No
	Holding Costs pe		4.070/	Total Projected Hold		
	Real Estate Tax			Purchase price over		
	Amount of SOFT	perm financing co	overing the excess	purchase price over a	appraised va	
D.	Project, Land, Buil	ding and Unit Info	ormation			
	The state of the s	ther (Specify belove				
		Story With an Elev		s, enter number of sto	ories 4	
				s, enter number of sto		
		evels of Subterra		-,	· · · · · · · · · · · · · · · · · · ·	
		g Mulitfamily building -				

E.	Land Density:
	x Feet or 1.78 Acres 77,536 Square Feet 85.39
	If irregular, specify measurements in feet, acres, and square feet:
F.	Building Information
	Total Number of Buildings: 1 Residential Buildings: 1
	Community Buildings: Commercial/ Retail Space: N/A
	If Commercial/ Retail Space, explain: (include use, size, location, and purpose)
	Are Buildings on a Contiguous Site? Yes
	If not Contiguous, do buildings meet the requirements of IRC Sec. 42(g)(7)? N/A
	Do any buildings have 4 or fewer units? No
	If yes, are any of the units to be occupied by the owner or a person related to the owner (IRC Sec. 42(i)(3)(c))?

G. Project Unit Number and Square Footage

Total number of units:	152
Total number of non-Tax Credit Units (i.e. market rate units) (excluding managers' units):	
Total number of units (excluding managers' units):	151
Total number of Low Income Units:	151
Ratio of Low Income Units to total units (excluding managers' units):	100.00%
Total square footage of all residential units (excluding managers' units):	41,319
Total square footage of Low Income Units:	41,319
Ratio of low-income residential to total residential square footage (excluding managers' un	100.00%
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100.00%
Total interior amenity space square footage (TCAC Regulation Section 10325(g)(1)):	4,300
Total commercial/ retail space square footage:	
Total common area square footage (including managers' units):	18,825
Total parking structure square footage (excludes car-ports and "tuck under" parking):	
*Total square footage of all project structures (excluding commercial/retail):	64,444

<sup>\*</sup>equals: "total square footage of all residential units" + "total interior amenity space square footage" + "total common area square footage" + "total parking structure square footage")

Total Project Cost per Unit Total Residential Project Cost per Unit Total Eligible Basis per Unit \$325,320 \$325,320 \$300,737

## H. Tenant Population Data

Completion of this section is required. The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use; however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

50 N/A				
N/A				
N/A				
Units with tenants qualifying as two or more of the above (explain)				
N/A				

# II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

# A. Required Approvals Necessary to Begin Construction

	Approval Dates		
	Application	Estimated	Actual
	Submittal	Approval	Approval
Negative Declaration under CEQA	n/a		
NEPA	n/a		
Toxic Report	n/a		
Soils Report	n/a		
Coastal Commission Approval	n/a		
Article 34 of State Constitution	n/a		
Site Plan	n/a		
Conditional Use Permit Approved or Require	n/a		
Variance Approved or Required	n/a		
Other Discretionary Reviews and Approvals	n/a		

		Project and Site Information
Current Land Use Designation	A (I	PD) Planned Development
Current Zoning and Maximum Density	A (I	PD) Planned Development
Proposed Zoning and Maximum Density	A (I	PD) Planned Development
Occupancy restrictions that run with the land	NI	(if yes, explain here)
due to CUP's or density bonuses?	INC	
Building Height Requirements	4 s	ories
Required Parking Ratio	175	spaces (existing)

# B. Development Timetable

		Actual or Scheduled		
		Month	/	Year
SITE	Environmental Review Completed	2	1	2019
SILE	Site Acquired	10	1	2020
	Conditional Use Permit	N/A	1	
	Variance	N/A	1	
LOCAL PERMITS	Site Plan Review	N/A	1	
	Grading Permit	N/A	1	
	Building Permit	10	1	2020
CONSTRUCTION	Loan Application	N/A	1	
FINANCING	Enforceable Commitment	3	1	2020
FINANCING	Closing and Disbursement	N/A	1	
PERMANENT	Loan Application	N/A	1	
FINANCING	Enforceable Commitment	3	1	2020
FINANCING	Closing and Disbursement	N/A	1	
	Type and Source: City of San Jose	N/A	1	
	Application	N/A	1	
	Closing or Award	10	1	2020
	Type and Source: Seller Financing	N/A	1	
	Application	N/A	1	
	Closing or Award	10	1	2020
	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	1	
OTHER LOANS	Application	N/A	1	
AND GRANTS	Closing or Award	N/A	1	
AND GRAINIS	Type and Source: (specify here)	N/A	/	
	Application	N/A	1	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	1	
	Application	N/A	/	
	Closing or Award	N/A	1	
	10% of Costs Incurred	10	1	2020
	Construction Start	10	1	2020
	Construction Completion	10	1	2021
	Placed In Service	1	1	2021
	Occupancy of All Low-Income Units	12	1	2021

### **III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING**

### A. Construction Financing

### List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term (months)	Interest Rate	Fixed/Variable	Amount of Funds			
	US Bank	24	4.750%	Variable	\$19,000,000			
2)	City of San Jose	660	2.150%	Fixed	\$5,324,505			
3)	Seller Carryback - Net Equity (Tax-Ex)	540	2.150%	Fixed	\$6,000,000			
4)	Seller Carryback - Net Equity (Taxable)	660	3.250%	Fixed	\$13,818,967			
5)	Seller Carryback - Existing	660	2.150%	Fixed	\$1,668,521			
6)	Existing Reserves - xfer from Seller			N/A	\$806,993			
7)	LP Equity			N/A	\$1,542,949			
8)	Deferred Costs & Fees			N/A	\$1,286,745			
9)				(select)				
10)				(select)				
11)				(select)				
12				(select)				
	Total Funds For Construction: \$49,448,680							

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1)	Lender/Source	US Bank				
	Street Address	621 Capitol Mall, Suite 800				
	City:	Sacramento, CA 9	958	14		
	Contact Name	Lisa Gutierrez				
	Phone Numbe	916-498-3457		Ext.:		
	Type of Financ	ing <mark>Tax Exempt Bo</mark>	ond	direct	t purchas	
	Variable Rate In	dex (if applicable):		LIB	OR	
	Is the Lender/S	Source Committed	?	Yes		

- 3) Lender/Source Seller Carryback Net Equity (Tax-E Street Address 470 S Market St.
  City: San Jose, CA 95113
  Contact Name Chris Neale
  Phone Number 408-292-7841 Ext.: 16
  Type of Financing Seller Carryback Tax Exempt Is the Lender/Source Committed? Yes
- 5) Lender/Source Seller Carryback Existing
  Street Address 470 S Market St.
  City: San Jose, CA 95113
  Contact Name Chris Neale
  Phone Number 408-292-7841 Ext.: 16
  Type of Financing Seller Carryback Assumed Deb
  Is the Lender/Source Committed? Yes

2)	Lender/Source	City of San Jose		
	Street Address	200 E. Santa Clar	a St.	
	City:	San Jose, CA 951	13	
	Contact Name	Gay Oliveros		
	Phone Numbe	408-535-8232	Ext.:	
	Type of Financ	ing <mark>City loan assur</mark>	nption (H	IOME)
	Variable Rate In	dex (if applicable):		
	Is the Lender/S	Source Committed	? Yes	

- 4) Lender/Source Seller Carryback Net Equity (Taxab Street Address 470 S Market St.
  City: San Jose, CA 95113
  Contact Name Chris Neale
  Phone Numbe 408-292-7841 Ext.: 16
  Type of Financing Seller Carryback Taxable
  Is the Lender/Source Committed? Yes
- 6) Lender/Source Existing Reserves xfer from Seller
  Street Address
  City:
  Contact Name
  Phone Numbe
  Type of Financing cash transfer at acquisition
  Is the Lender/Source Committed?
  Yes

7) Lender/Source LP Equity	8) Lender/Source Deferred Costs & Fees
Street Address	Street Address
City:	City:
Contact Name:	Contact Name
Phone Number Ext.:	Phone Numbe Ext.:
Type of Financing LIHTC equity investor - TBD	Type of Financing project costs paid at perm phase
Is the Lender/Source Committed? No	Is the Lender/Source Committed? Yes
	. 1 . 10
9) Lender/Source	10) Lender/Source
Street Address	Street Address
City:	City:
Contact Name	Contact Name
Phone Numbe Ext.:	Phone Numbe Ext.:
Type of Financing	Type of Financing
Is the Lender/Source Committed? No	Is the Lender/Source Committed? No
11) Lender/Source	12) Lender/Source
Street Address	Street Address
City:	City:
Contact Name	Contact Name
Phone Numbe Ext.:	Phone Numbe Ext.:
Type of Financing	Type of Financing
Is the Lender/Source Committed? No	Is the Lender/Source Committed? No
io the Editadi/Oddioc Committee:	is the London/Godine Committee:

### III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING

### A. Permanent Financing

### List Below All Projected Sources Required To Complete Construction

Name of Lender/Source	Term	Interest	Residual	Annual Debt	Amount of		
	(months)	Rate	Receipts /	Service	Funds		
			Deferred Pymt.				
1) County of Santa Clara	360		Residual		\$5,900,000		
2) City of San Jose	660	2.150%	Residual		\$5,324,505		
3) Seller Carryback - Net Equity (Tax-Ex)	540	2.150%	Residual		\$6,000,000		
4) Seller Carryback - Net Equity (Taxable)	660	3.250%	Residual		\$13,818,967		
5) Seller Carryback - Existing	660	2.150%	Residual		\$1,668,521		
6) Existing Reserves - xfer from Seller					\$806,993		
7) CORE Affordable Housing					\$200		
8) CORE Affordable Housing					\$500,000		
9)							
10)							
11)							
12)							
Total Permanent Financing: \$34,019,							
Total Tax Credit Equity:							
		Т	otal Sources of F	Project Funds:	\$49,448,680		

1)	Lender/Source	County of Santa C	Clar	a		
	Street Address	3180 Newberry Dr., Suite 150				
	City:	San Jose, CA 95118				
	Contact Name:	Consuelo Hernandez				
	Phone Number	408-793-0556		Ext.:		
	Type of Financ	cing County of Santa Clara - Prop A				
	Is the Lender/S	Source Committed	?	Yes		

- 3) Lender/Source Seller Carryback Net Equity (Tax-E Street Address 470 S Market St.
  City: San Jose, CA 95113
  Contact Name Chris Neale
  Phone Numbe 408-292-7841 Ext.: 16
  Type of Financing Seller Carryback Tax Exempt Is the Lender/Source Committed? Yes
- 5) Lender/Source Seller Carryback Existing
  Street Address 470 S Market St.
  City: San Jose, CA 95113
  Contact Name Chris Neale
  Phone Number 408-292-7841
  Type of Financing Seller Carryback Assumed Deb
  Is the Lender/Source Committed?
  Yes

- 2) Lender/Source City of San Jose
  Street Address 200 E. Santa Clara St.
  City: San Jose, CA 95113
  Contact Name Gay Oliveros
  Phone Numbe 408-535-8232 Ext.:
  Type of Financing City Ioan assumption (HOME)
  Is the Lender/Source Committed? Yes
- 4) Lender/Source Seller Carryback Net Equity (Taxab Street Address 470 S Market St.
  City: San Jose, CA 95113
  Contact Name Chris Neale
  Phone Numbe 408-292-7841
  Type of Financing Seller Carryback Taxable
  Is the Lender/Source Committed?
  Yes

3)	Lender/Source	<b>Existing Reserves</b>	- x	fer fro	m Seller
	Street Address				
	City:				
	Contact Name				
	Phone Numbe			Ext.:	
	Type of Financ	ing <mark>cash transfer a</mark>	t ac	cquisit	ion
	Is the Lender/S	Source Committed	?	Yes	

7)	Lender/Source CORE Affordable Housing	8) Lender/Source CORE Affordable Housing				
	Street Address 470 S. Market St.	Street Address 470 S. Market St.				
	City: San Jose, CA 95113	City: San Jose, CA 95113				
	Contact Name Chris Neale	Contact Name Chris Neale				
	Phone Number 408-292-7841 Ext.: 16	Phone Numbe 408-292-7841 Ext.: 16				
	Type of Financing GP Equity (from developer fee)	Type of Financing Deferred Developer Fee				
	Is the Lender/Source Committed? Yes	Is the Lender/Source Committed? Yes				
٥)	Lender/Source	10) Lender/Source				
9)	Street Address	Street Address				
	City:	City:				
	Contact Name:	Contact Name				
	Phone Number Ext.:	Phone Numbe Ext.:				
	Type of Financing	Type of Financing				
	Is the Lender/Source Committed? No	Is the Lender/Source Committed? No				
	To the Edital/Pourse Committee:	is the Lender/Course Committee:				
11)	Lender/Source	12) Lender/Source				
	Street Address	Street Address				
	City:	City:				
	Contact Name	Contact Name				
	Phone Numbe Ext.:	Phone Numbe Ext.:				
	Type of Financing	Type of Financing				
	Is the Lender/Source Committed? No	Is the Lender/Source Committed? No				
В.	Tax-Exempt Bond Financing					
	Will project receive tax-exempt bond financing	or for more than 50% of the aggregate				
	basis of the building(s) (including land) in t					
	CDLAC Allocation?	No				
	Date application was submitted to CDLAC (Re					
	Date of CDLAC application approval, actual or a					
		, , , , , , , , , , , , , , , , , , ,				
	Estimated date of Bond Issuance (Reg. Section	ion 10326(e)(2)): 10/15/2020				
	Percentage of aggregate basis financed by th					
	Name of Bond Issuer (Reg. Section 10326(e)	(1)): City of San Jose200 E. Santa Clara St., 12th				
	Will project have Credit Enhancement?	No				
	If Yes, identify the entity providing the Credit I					
	Contact Person:	Linandonio				
	Phone: Ext.:					
	What type of enhancement is being provided	(select one)				
	(specify here)	(00:001 0:10)				

# III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION

## A. Low Income Units

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
		Proposed	Total Monthly		Monthly Rent	% of Area	% of
Bedroom	Number of	Monthly Rent	Rents	Monthly	Plus Utilities	Median	Actual
Type(s)	Units	(Less Utilities)	(b x c)	Utility	(c + e)	Income	AMI
SRO/Studio	30	\$660	\$19,800	\$39	\$699	30%	25.3%
SRO/Studio	45	\$660	\$29,700	\$39	\$699	30%	25.3%
SRO/Studio	20	\$660	\$13,200	\$39	\$699	35%	25.3%
SRO/Studio	54	\$660	\$35,640	\$39	\$699	35%	25.3%
2 Bedrooms	1	\$809	\$809	\$71	\$880	30%	24.8%
2 Bedrooms	1	\$809	\$809	\$71	\$880	35%	24.8%
Total # Units:	151	Total:	\$99,958		Average:	32.5%	

Is this a resyndication project using hold harmless rent limits in the above table?

These rents cannot exceed the federal set-aside current tax credit rent limits.

See TCAC Regulation Section 10327(g)(8).

## B. Manager Units

State law requires an onsite manager's unit for projects with 16 or more residential units. TCAC Regulation Section 10326(g)(6) requires projects with at least 161 units to provide a second on-site manager's unit, with one additional for each 80 units beyond, up to 4 on-site manager units. Scattered site projects of 16 or more units must have at least one manager unit at each site consisting of 16 or more residential units.

Projects may employ full-time property management staff and provide an equivalent number of desk or security staff for the hours when the property management staff are not working. See TCAC Regulation Section 10325(f)(7)(J) for details on the requirements for this option.

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
2 Bedrooms	1		
Total # Units:	1	Total:	

Project with desk or security staff in lieu of on-site manager unit(s)
See TCAC Regulation Section 10325(f)(7)(J) for complete requirements.

### C. Market Rate Units

(a)	(b)	(c) Proposed	(d) Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
Total # Units:		Total:	

Aggregate Monthly Rents For All Units: \$99,958
Aggregate Annual Rents For All Units: \$1,199,496

# D. Rental Subsidy Income/Operating Subsidy Complete spreadsheet "Subsidy Contract Calculation"

No

Total Projected Annual Rental Subsidy:	\$271,440
Expiration Date of Contract:	
Length of Contract (years):	20
Number of Units Receiving Assistance:	20

## E. Miscellaneous Income

Annual Income from La	\$24,162	
Annual Income from Ve		
Annual Interest Income		
Other Annual Income:		
	\$24,162	
Total Annual Potential Gross Income:		\$1,495,098

## F. Monthly Resident Utility Allowance by Unit Size

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO /					
	STUDIO	1 BR	2 BR	3 BR	4 BR	() BR
Space Heating:	\$12		\$21			
Water Heating:						
Cooking:	\$7		\$11			
Lighting:						
Electricity:	\$20		\$39			
Water:*						
Other:						
Total:	\$39		\$71		·	

<sup>\*</sup>PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.

# Name of PHA or California Energy Commission Providing Utility Allowances:

Housing Authority of the County of Santa Clara (10.1.19 Schedule)

See Regulation Section 10322(h)(21) for type of projects that are allowed to use CUAC.

## G. Annual Residential Operating Expenses

Administrative	Advertising:	\$850
	Legal:	\$9,900
	Accounting/Audit:	\$29,556
	Security:	\$177,328
	Other: G&A	\$46,898
	Total Administrative:	\$264,532
Management	Total Management:	\$100,946
Utilities	Fuel:	
	Gas:	\$19,668
	Electricity:	\$20,873
	Water/Sewer:	\$123,156
	Total Utilities:	\$163,697
Payroll /	On-site Manager:	\$149,343
Payroll Taxes	Maintenance Personnel:	\$125,000
	Other: (specify here)	
	Total Payroll / Payroll Taxes:	\$274,343
	Total Insurance:	\$48,924

### Maintenance

Painting		
Repairs:		\$105,073
Trash R	emoval:	\$26,280
Extermin	nating:	
Grounds:		
Elevator	:	
Other:	(specify here)	
	Total Maintenance:	\$131,353

# Other Operating Expenses

Other:	Business License	\$13,548
Other:	(specify here)	
	Total Other Expenses:	\$13,548

## **Total Expenses**

Total Annual Residential Operating Expenses:	\$997,343
Total Number of Units in the Project:	152
Total Annual Operating Expenses Per Unit:	\$6,561
Total 3-Month Operating Reserve:	\$296,343
Total Annual Transit Pass / Internet Expense (site amenity election):	
Total Annual Services Amenities Budget (from project expenses):	\$131,636
Total Annual Reserve for Replacement:	\$53,200
Total Annual Real Estate Taxes:	\$3,192
Other: County Monitoring Fee	\$15,100
Other: City Monitoring Fee	\$43,030

### H. Commercial Income\*

Total Annual Commercial/Non-Residential Net Income:	
otal Annual Commercial/Non-Residential Debt Servi	
otal Annual Commercial/Non-Residential Expenses:	
otal Annual Commercial/Non-Residential Revenue:	

<sup>\*</sup>The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portior and commercial income should not support the residential portion (Sections 10322(h)(15), (23); 10327(g)(7)).

## III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES

# A. Inclusion/Exclusion From Eligible Basis

Funding Sources		Included in	
If lender is not funding s	•	Eligible Basis	_
source (HOME, CDBG, etc.	<u>) NOT</u> lender.	Yes/No	Amount
Tax-Exempt Financing		Yes	\$25,000,000
Taxable Bond Financing		N/A	
<b>HOME Investment Partnershi</b>	p Act (HOME)	Yes	\$5,324,505
Community Development Blo	ck Grant (CDBG)	N/A	
RHS 514		N/A	
RHS 515		N/A	
RHS 516		N/A	
RHS 538		N/A	
HOPE VI		N/A	
McKinney-Vento Homeless Assistance Program		N/A	
MIP		N/A	
MHSA		N/A	
MHP		N/A	
National Housing Trust Fund	(HTF)	N/A	
Qualified Opportunity Zone Investment		N/A	
FHA Risk Sharing loan? No		N/A	
State:		N/A	
Local: County of Santa Clara		Yes	\$5,900,000
Other: Seller Equity Carryback (taxable portion)		Yes	\$13,818,967
Other: Assumed Seller Debt		Yes	\$1,668,521

## B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:		3/30/2020
Source:		S8 PBVASH
If Section 8:	If Section 8: Project-b	
Percentage:		13%
Units Subsidized:		20
Amount Per Year:		\$271,440
Total Subsidy:		\$5,428,800
Term:		20

Approval Date:		
Source:	·	
If Section 8:		(select one)
Percentage:	·	
Units Subsidized:		
Amount Per Year:		
Total Subsidy:		
Term:	·	·

## C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:			RHS 514	4:	
HUD Sec 236:			RHS 515	5:	
If Section 236, IRP?	N/A		RHS 521	(rent subsidy)	
RHS 538:			State / L	ocal:	
HUD Section 8:			Rent Su	p / RAP:	
If Section 8:	(select o	ne)			
HUD SHP:					
Will the subsidy cont	inue?: No		Other:	(specify here)	
If yes enter amount:			Otl	her amount:	

# III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT

## A. Threshold Basis Limit

	Unit Size	Unit Basis Limit	No. of	<u>Units</u>	(Basis) X (No. of Units)
	SRO/STUDIO	\$319,811	14		\$47,651,839
	1 Bedroom	\$368,739			
	2 Bedrooms	\$444,800	3	3	\$1,334,400
	3 Bedrooms	\$569,344			
	4+ Bedrooms	\$634,285			
		TOTAL UNITS:	15	52	
		TOTAL UNADJUSTED THRI	SHOLD BA	SIS LIMIT:	\$48,986,239
				Yes/No	
	` '	ustment - Prevailing Wages		Yes	
		paid in whole or part out of put			
	, .	ement for the payment of state			
		nced in part by a labor-affiliate			\$9,797,248
1		e employment of construction			ψ5,101,240
	•	ate or federal prevailing wages			
L	.ist source(s) or labor-a	ffiliated organization(s):			
		uire Davis Bacon wage rate			
1	Plus (+) 5% basis adju			No	
		that (1) they are subject to a pr			
		eaning of Section 2500(b)(1) of			
		ey will use a skilled and trained			
		5536.7 of the Health and Safet			
		within an apprenticeable occup	ation in the		
	uilding and constructio				
		stment - Parking (New Const	-	No	
1		ojects required to provide parki	•		
1		s (not "tuck under" parking) or	•		
		e parking structure of two or m	ore levels.		
	Plus (+) 2% basis adju			No	
		y care center is part of the dev			
		stment - 100% Special Needs		No	
		percent of the Low-Income Uni	ts are for		
	Special Needs population		_		
		is adjustment - ITEM (e) Fea		No	
		der Section 10325 or Section			
		clude one or more of the energ			
l le	efficiency/resource cons	servation/indoor air quality item	S		
(f) P	Plus (+) the lesser of the	he associated costs or up to	a 15%	No	
b	asis adjustment - Sei	smic upgrading / Environme	ntal		
F	or projects requiring se	eismic upgrading of existing str	uctures,		
		ther environmental mitigation a	s certified		
b	y the project architect of	or seismic engineer.			
If	Yes, select type: N/A				

(g)	Plus (+) Local	Deve	lopment Impact Fees	No	
(0)			mpact fees required to be paid to local		
	government er	ntities.	Certification from local entities assessing		
	fees also requi	ired. <b>\</b>	WAIVED IMPACT FEES ARE INELIGIBLE.		
(h)	Plus (+) 10% l	oasis	adjustment - Elevator	Yes	
	For projects wh	nerein	at least 95% of the project's upper floor		\$4,898,624
	units are service	ced by	an elevator.		
(i)	Plus (+) 10% l	oasis	adjustment - High Opportunity Area	No	
	For a project the	nat is:	(i) in a county that has an unadjusted 9%		
			for a 2-bedroom unit equal to or less than		
	\$400,000; AND	O (ii) Ic	cated in a census tract designated on the		
			nity Area Map as Highest or High Resource.		
(j)			djustment - 50%AMI to 36%AMI Units	No	
	For each 1% o	f proje	ect's Low-Income and Market Rate Units		
	restricted betw	een 3	6% and 50% of AMI.		
	Rental Units:	151			
(k)			djustment - At or below 35%AMI Units.	Yes	
	For each 1% o	f proje	ect's Low-Income and Market Rate Units		\$97,972,478
	restricted at or	below	235% of AMI.		Ψ51,512,410
	Rental Units:	151	Total Rental Units @ 35% of AMI or Below: 151		
			TOTAL ADJUSTED THRESHOLD B	ASIS LIMIT:	\$161,654,589

### ITEM (e) Features

# REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION. THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.

- N/A 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual tenant electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (2) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 5%.
- N/A 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (1) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 2%.
- N/A 3 Newly constructed project buildings shall be more energy efficient than 2019 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6) by at least 5, EDR points for energy efficiency alone (not counting solar); except that if the local department has determined that building permit applications submitted on or before December 31, 2019 are complete, then newly constructed project buildings shall be 15% or more energy efficiency than the 2016 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
- N/A 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- N/A 5 Irrigate only with reclaimed water, greywater, or rainwater (excluding water used for community gardens), or irrigate with reclaimed water, greywater, or rainwater in an amount that annually equals or exceeds 20,000 gallons or 300 gallons per unit, whichever is less.
  Threshold Basis Limit increase 1%.
- N/A 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- N/A 7 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- N/A 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all interior floor space other than units (where no VOC adhesives or backing is also used).
  Threshold Basis Limit increase 2%.
- N/A 9 For new construction projects only, meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

IV. SOURCES AND USES BUDGET - S	SECTION 1: SC	NIDCES AND	HEES BIIDGE							Parm	nanent Sources								1
W. SOUNCES AND USES BUDGET	TOTAL PROJECT COST		COM'L. COST	TAX CREDIT	1)County of Santa Clara	2)City of San Jose	3)Seller Carryback - Net Equity (Tax-Ex)	4)Seller Carryback - Net Equity (Taxable)	5)Seller Carryback - Existing	6)Existing Reserves - xfer from Seller	7)CORE Affordable Housing	8)CORE Affordable Housing	9)	10)	11)	12)	SUBTOTAL	30% PVC for New Const/Rehab	30% PVC for Acquisition
LAND COST/ACQUISITION	0031	KE3. 0031	COM L. COST	Egoiii														Constituends	Acquisition
Land Cost or Value	\$335,000	\$335,000						\$335,000									\$335,000		
Demolition	, ,	, ,						******									, , , , , , ,		
Legal		\$260,000								\$260,000							\$260,000		
Land Lease Rent Prepayment																			
Total Land Cost or Value		\$595,000						\$335,000		\$260,000							\$595,000		
Existing Improvements Value	\$26,665,000	\$26,665,000		\$188,007		\$5,324,505	\$6,000,000	\$13,483,967	\$1,668,521								\$26,665,000		\$26,665,000
Off-Site Improvements	\$26,665,000	\$26,665,000		\$188,007		\$5,324,505	\$6,000,000	\$13,483,967	\$1,668,521								\$26,665,000		\$26,665,000
Total Acquisition Cost Total Land Cost / Acquisition Cost		\$20,005,000		\$188,007		\$5,324,505	\$6,000,000	\$13,818,967	\$1,668,521	\$260,000						1	\$27,260,000		\$26,665,000
Predevelopment Interest/Holding Cost	\$41,000	\$41,000		ψ100,007		ψ0,024,000	ψο,σοσ,σοσ	Ψ10,010,001	ψ1,000,021	\$41,000							\$41,000		
Assumed, Accrued Interest on Existing	\$11,000	<b>\$11,000</b>								ψ11,000							<b>\$11,000</b>		
Debt (Rehab/Acq)																			
Excess Purchase Price Over Appraisal																			
REHABILITATION																			
Site Work		\$946,178		\$946,178													\$946,178	\$946,178	
Structures		\$8,286,608		\$2,386,608	\$5,900,000												\$8,286,608	\$8,286,608	
General Requirements	\$707,299	\$707,299		\$707,299													\$707,299	\$707,299	
Contractor Overhead	\$265,237	\$265,237		\$265,237													\$265,237	\$265,237	
Contractor Profit Prevailing Wages	\$265,237	\$265,237		\$265,237													\$265,237	\$265,237	
General Liability Insurance	\$44,206	\$44,206		\$44,206													\$44,206	\$44,206	
Other: Payment & Performance Bonds	\$110.686	\$110,686		\$110,686													\$110,686	\$110,686	
Total Rehabilitation Costs	,	\$10,625,451		\$4,725,451	\$5,900,000												\$10,625,451	\$10,625,451	
Total Relocation Expenses		\$1,850,000		\$1,850,000	<b>Q</b> 0,000,000												\$1,850,000	\$1,850,000	
NEW CONSTRUCTION																			
Site Work																			
Structures																			
General Requirements																			
Contractor Overhead																			
Contractor Profit																			
Prevailing Wages General Liability Insurance																			
Other: (Specify)																			
Total New Construction Costs																			
ARCHITECTURAL FEES																			
Design	\$285,000	\$285,000		\$285,000													\$285,000	\$285,000	
Supervision	\$90,000	\$90,000		\$90,000													\$90,000	\$90,000	
Total Architectural Costs		\$375,000		\$375,000													\$375,000	\$375,000	
Total Survey & Engineering	\$234,500	\$234,500		\$234,500													\$234,500	\$234,500	
CONSTRUCTION INTEREST & FEES	6700.040	6700.040		#700 0 40													6700.040	0550 505	
Construction Loan Interest	\$789,240	\$789,240		\$789,240													\$789,240	\$556,585	
Origination Fee Credit Enhancement/Application Fee	\$95,000 \$30,000	\$95,000 \$30,000		\$95,000 \$30,000												+	\$95,000 \$30,000	\$95,000 \$30,000	
Bond Premium	φου,υυυ	φ30,000		φ30,000													\$30,000	\$30,000	
Cost of Issuance	\$443,602	\$443,602		\$137,409						\$305,993	\$200						\$443,602	\$219,371	
Title & Recording	\$55,000	\$55,000		\$55,000						, 222,200	<del>+</del> 200						\$55,000	\$55,000	
Taxes																			
Insurance	\$125,000	\$125,000		\$125,000													\$125,000	\$125,000	
Other: Lender Inspections	\$34,800	\$34,800		\$34,800													\$34,800	\$34,800	
Other: (Specify)																			
Total Construction Interest & Fees	\$1,572,642	\$1,572,642		\$1,266,449						\$305,993	\$200						\$1,572,642	\$1,115,756	
PERMANENT FINANCING	\$75,000	\$7E 000		\$75,000													\$7E 000		
Loan Origination Fee Credit Enhancement/Application Fee	\$15,000	\$75,000		\$75,000													\$75,000		
Title & Recording	\$20,000	\$20,000		\$20,000													\$20,000		
Taxes		Ψ20,000		Ψ20,000													Ψ20,000		
Insurance																			
Other: (Specify)																			
Other: (Specify)																			
Total Permanent Financing Costs	\$95,000	\$95,000		\$95,000													\$95,000		
Subtotals Forward	\$42,053,593	\$42,053,593		\$8,734,407	\$5,900,000	\$5,324,505	\$6,000,000	\$13,818,967	\$1,668,521	\$606,993	\$200						\$42,053,593	\$14,200,707	\$26,665,000
LEGAL FEES																			
Lender Legal Paid by Applicant	\$100,000	\$100,000		\$100,000													\$100,000	\$50,000	
Other: Real Estate/Loans	\$100,000	\$100,000		\$100,000													\$100,000	\$20,000	
Total Attorney Costs	\$200,000	\$200,000	1	\$200,000	l							l .		1	1	1	\$200,000	\$70,000	

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Sources and Uses Budget

IV. SOURCES AND USES BUDGET - S	ECTION 1: SO	URCES AND	USES BUDGE	Т						Pern	nanent Sources								
	TOTAL PROJECT COST	RES COST	COM'L. COST	TAX CREDIT EQUITY	1)County of Santa Clara	2)City of San Jose	3)Seller Carryback - Net Equity (Tax-Ex)	4)Seller Carryback - Net Equity (Taxable)	5)Seller Carryback - Existing	6)Existing Reserves - xfer from Seller	7)CORE Affordable Housing	8)CORE Affordable Housing	9)	10)	11)	12)	SUBTOTAL	30% PVC for New Const/Rehab	30% PVC for
RESERVES	0001	1120.0001	00M L. 0001	Egoni														CONSUNCTION	Acquisition
Rent Reserves	\$852,680	\$852,680		\$652,680						\$200,000							\$852,680		
Capitalized Rent Reserves	ψ00 <b>2</b> ,000	ψ00 <b>2</b> ,000		ψ00 <b>2</b> ,000						Ψ200,000							ψ00 <b>2</b> ,000		
Required Capitalized Replacement Reserve																			
3-Month Operating Reserve	\$296,343	\$296.343		\$296.343													\$296.343		
Other: Social Service Reserve	\$188,000	\$188,000		\$188,000													\$188,000		
Total Reserve Costs	\$1,337,023	\$1,337,023		\$1,137,023						\$200,000							\$1,337,023		
CONTINGENCY COSTS	Ţ.,,JEO	Ţ.,55.,6 <b>2</b> 0		\$1,121,020						<del>+===,000</del>							Ţ.,II.,OZO		
Construction Hard Cost Contingency	\$1,143,537	\$1,143,537		\$1,143,537													\$1,143,537	\$1,143,537	
Soft Cost Contingency	\$300,000	\$300,000		\$300.000													\$300.000	\$150,000	
Total Contingency Costs	\$1,443,537	\$1,443,537		\$1,443,537													\$1,443,537	\$1,293,537	
OTHER PROJECT COSTS	ψ1,110,001	ψ1,110,001		\$1,110,001													\$1,110,001	ψ1,200,001	
TCAC App/Allocation/Monitoring Fees	\$84,761	\$84,761		\$84,761													\$84,761		
Environmental Audit	\$3,625	\$3,625		\$3,625													\$3,625	\$3,625	
Local Development Impact Fees	ψ0,020	ψ0,020		ψ0,020													ψ0,020	ψ0,020	
Permit Processing Fees	\$334,523	\$334.523		\$334,523													\$334.523	\$334,523	
Capital Fees	φου 1,020	<b>\$00.1,020</b>		ψ00 1,020													ψ00 1,020	φου 1,020	
Marketing	\$30,000	\$30,000		\$30,000													\$30,000		
Furnishings	\$90,000	\$90,000		\$90,000													\$90,000	\$90,000	
Market Study	\$10,000	\$10,000		\$10,000													\$10,000	\$10,000	
Accounting/Reimbursables	\$35,000	\$35,000		\$35,000													\$35,000	\$35,000	
Appraisal Costs	\$9,625	\$9.625		\$9,625													\$9.625	\$9,625	
Other: Purchased Reserves	\$806,993	\$806,993		\$806,993													\$806,993	40,020	
Other: Organizational Costs	\$10,000	\$10,000		\$10,000													\$10,000		
Other: (Specify)	, .,																,		
Other: (Specify)																			
Other: (Specify)																			
Total Other Costs	\$1,414,527	\$1,414,527		\$1,414,527													\$1,414,527	\$482,773	·
SUBTOTAL PROJECT COST	\$46,448,680	\$46,448,680		\$12,929,494	\$5,900,000	\$5,324,505	\$6,000,000	\$13,818,967	\$1,668,521	\$806,993	\$200						\$46,448,680	\$16,047,017	\$26,665,00
DEVELOPER COSTS																			
Developer Overhead/Profit	\$3,000,000	\$3,000,000		\$2,500,000								\$500,000					\$3,000,000	\$2,300,000	\$700,00
Consultant/Processing Agent																			
Project Administration																			
Broker Fees Paid to a Related Party																			
Construction Oversight by Developer																			
Other: (Specify)																			
Total Developer Costs	\$3,000,000	\$3,000,000		\$2,500,000								\$500,000				Î	\$3,000,000	\$2,300,000	\$700,00
TOTAL PROJECT COSTS	\$49,448,680	\$49,448,680		\$15,429,494	\$5,900,000	\$5,324,505	\$6,000,000	\$13,818,967	\$1,668,521	\$806,993	\$200	\$500,000					\$49,448,680	\$18,347,017	\$27,365,00
Note: Syndication Costs shall NOT be inc			_			•				•	_			_	Bridge Loan	Expense Durir	ng Construction:		
Calculate Maximum Developer Fee using the																Tota	al Eligible Basis:	\$18,347,017	\$27,365,00
DOUBLE CHECK AGAINST PERMANENT	FINANCING TOT	TALS:		15,429,494	5,900,000	5,324,505	6,000,000	13,818,967	1,668,521	806,993	200	500,000					İ		

Funding sources and costs should be aligned appropriately. For example, public funding sources for land purchase or construction costs should be shown as paying for these costs. Do not randomly select funding sources for line item costs if they have a dedicated source of payment.

Required: evidence of land value (see Tab 1). Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land).

Except for non-competitive projects with donated land, TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance.

Note: The conditional formatting embedded in this Sources and Uses Budget workbook tests only for mathematical errors, i.e. whether sum total of Sources (Column R) matches Total Project Cost (Column B) and whether each source listed in the Sources and Uses Budget workbook (Row 105) matches that of Permanent Financing in the Application workbook (Row 108).

The conditional formatting does NOT test for any regulatory threshold or feasibility regulatory threshold or feasibility regulatory.

The conditional formatting does NOT test for any regulatory threshold or feasibility requirements.

Applicants are advised to conduct their own due diligence and not rely upon the conditional formatting in this workbook.

Signature of Project CPA/Tax Professional

FOR PLACED IN SERVICE APP	LICATION SUBMISSION	NS:				
SYNDICATION (Investor & General Partner	·)	CERTIFICATION BY OWNER:				
Organizational Fee		As owner(s) of the above-referenced low-income housing project, I certify under	penalty of perjury, that the project costs cor	ntained herein are, to the best o	f my knowledge, accurate and actual costs as:	sociated with the construction,
Bridge Loan Fees/Exp.		acquisition and/or rehabilitation of this project and that the sources of funds sho	wn are the only funds received by the Partne	ership for the development of th	e project. I authorize the California Tax Credit	Allocation Committee to utilize this
Legal Fees		information to calculate the low-income housing tax credit.				
Consultant Fees						
Accountant Fees						
Tax Opinion						
Other		Signature of Owner/General Partner	Date			
Total Syndication Costs						
		Printed Name of Signatory	Title of Signatory			
CERTIFICATION OF CPA/TAX PROFE	SSIONAL:					
As the tax professional for the above	e-referenced low-income ho	using project, I certify under penalty of perjury, that the percentage of agg	egate basis financed by tax-exempt bor	nds is:		

27 Sources and Uses Budget

## V. BASIS AND CREDITS: 4% FEDERAL AND STATE CREDIT

V. BASIS AND CREDITS: 4% FEDERAL AND STATE CREDIT

## A. Determination of Eligible and Qualified Basis

Projects w/ building(s) located in DDA/QCT areas & Non-DDA/Non-QCT areas, bifurcate accordingly.

	30% PVC for New Const/ Rehabilitation DDA/QCT Building(s)	30% PVC for New Const/ Rehabilitation NON-DDA/ NON-QCT Building(s)	30% PVC for Acquisition DDA/QCT Building(s)	30% PVC for Acquisition NON-DDA/ NON-QCT Building(s)
Total Eligible Basis:	\$18,347,017		\$27,365,000	
Ineligible Amounts				
Subtract All Grant Proceeds Used to Finance Costs in Eligible Bas				
Subtract Non-Qualified Non-Recourse Financing:				
Subtract Non-Qualifying Portion of Higher Quality Units:				
Subtract Photovoltaic Credit (as applicable):				
Subtract Historic Credit (residential portion only):				
Subtract (specify other ineligible amounts):				
Subtract (specify other ineligible amounts):				
Total Ineligible Amounts:				
Total Eligible Basis Amount Voluntarily Excluded:				
Total Basis Reduction:				
Total Requested Unadjusted Eligible Basis:	\$18,347,017		\$27,365,000	
Total Adjusted Threshold Basis Limit:		\$161,6	54,589	
**QCT or DDA Adjustment:	130%	100%	100%	100%
Total Adjusted Eligible Basis:	\$23,851,122		\$27,365,000	
Applicable Fraction:	100%	100%	100%	100%
Qualified Basis:	\$23,851,122		\$27,365,000	
Total Qualified Basis:		\$51,2°	16,122	

<sup>\*</sup>Voluntary exclusions of eligible basis should be made from rehabilitation eligible basis.

### **B.** Determination of Federal Credit

	New Const/ Rehab	Acquisition
Qualified Basis:	\$23,851,122	\$27,365,000
***Applicable Percentage:	3.24%	3.24%
Subtotal Annual Federal Credit:	\$772,776	\$886,626
Total Combined Annual Federal Credit:	\$1,65	9,402

<sup>\*\*\*</sup>Applicants are required to use these percentages in calculating credit at the application stage.

24 Basis & Credits

<sup>\*\*130%</sup> boost if the building(s) is/are located in a DDA or QCT, or Reg. Section 10317(d) as applicable.

(Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

# **Federal Credit**

C. Determination of Minimum Federal Credit Necessary For Feasibilis Total Project Cost Permanent Financing Funding Gap Federal Tax Credit Factor  Federal tax credit factor must be at least \$1.00 for self-syndication projects.	\$49,448,680 \$34,019,186 \$15,429,494 \$0.92982
Total Credits Necessary for Feasibility	\$16,594,020
Annual Federal Credit Necessary for Feasibility	\$1,659,402
Maximum Annual Federal Credits	\$1,659,402
Equity Raised From Federal Credit	\$15,429,494
Remaining Funding Gap	
\$500M State Credit	t
D. Determination of State Credit State Credit Basis New construction or rehabilitation basis only;	NC/Rehab Acquisition
No acquisition basis except for At-Risk projects eligible for State Credit	
Factor Amount Maximum Total State Credit	30% 30% \$0
E. Determination of Minimum State Credit Necessary for Feasibility State Tax Credit Factor  State tax credit factor must be at least \$0.80 for "certified" state credits; \$0.79 for self-syndication projects; or at least \$0.70 for all other projects	
State Credit Necessary for Feasibility Maximum State Credit Equity Raised from State Credit	
Remaining Funding Gap	
Ranking - \$500M State Credit	Applications
F. Ranking System for \$500M State Credit Applications State Tax Credit per Tax Credit Unit Tax Credit Unit per State Tax Credit	#DIV/0!

25 Basis & Credits

### 15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE	MULTIPLIER	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	YEAR 11	YEAR 12	YEAR 13	YEAR 14	YEAR 15
Gross Rent Less Vacancy	1.025 5.00%	\$1,199,496 -59,975	\$1,229,483 -61,474	\$1,260,220 -63,011	\$1,291,726 -64,586	\$1,324,019 -66,201	\$1,357,120 -67,856	\$1,391,048 -69,552	\$1,425,824 -71,291	\$1,461,469 -73,073	\$1,498,006 -74,900	\$1,535,456 -76,773	\$1,573,843 -78,692	\$1,613,189 -80,659	\$1,653,518 -82,676	\$1,694,856 -84,743
Rental Subsidy	1.025	271.440	278.226	285.182	292,311	299.619	307,109	314.787	322,657	330,723	338,991	347,466	356,153	365,057	374,183	383,538
Less Vacancy	5.00%	-13,572	-13,911	-14.259	-14.616	-14.981	-15,355	-15,739	-16.133	-16,536	-16,950	-17,373	-17,808	-18,253	-18,709	-19,177
Miscellaneous Income	1.025	24,162	24,766	25,385	26,020	26,670	27,337	28,021	28,721	29,439	30,175	30,929	31,703	32,495	33,308	34,140
Less Vacancy	5.00%	-1,208	-1,238	-1,269	-1.301	-1.334	-1,367	-1.401	-1,436	-1.472	-1,509	-1,546	-1.585	-1,625	-1,665	-1,707
Total Revenue		\$1,420,343	\$1,455,852	\$1,492,248	\$1,529,554	\$1,567,793	\$1,606,988	\$1,647,163	\$1,688,342	\$1,730,550	\$1,773,814	\$1,818,159	\$1,863,613	\$1,910,204	\$1,957,959	\$2,006,908
EXPENSES																
Operating Expenses:	1.035															
Administrative		\$264,532	\$273,791	\$283,373	\$293,291	\$303,557	\$314,181	\$325,177	\$336,559	\$348,338	\$360,530	\$373,149	\$386,209	\$399,726	\$413,716	\$428,196
Management		100,946	104,479	108,136	111,921	115,838	119,892	124,088	128,432	132,927	137,579	142,394	147,378	152,536	157,875	163,401
Utilities		163,697	169,426	175,356	181,494	187,846	194,421	201,225	208,268	215,558	223,102	230,911	238,993	247,357	256,015	264,975
Payroll & Payroll Taxes		274,343	283,945	293,883	304,169	314,815	325,833	337,238	349,041	361,257	373,901	386,988	400,532	414,551	429,060	444,078
Insurance		48,924	50,636	52,409	54,243	56,141	58,106	60,140	62,245	64,424	66,678	69,012	71,428	73,928	76,515	79,193
Maintenance		131,353	135,950	140,709	145,633	150,731	156,006	161,466	167,118	172,967	179,021	185,286	191,771	198,483	205,430	212,620
Other: Business License		13,548	14,022	14,513	15,021	15,547	16,091	16,654	17,237	17,840	18,465	19,111	19,780	20,472	21,188	21,930
Total Operating Expenses		\$997,343	\$1,032,250	\$1,068,379	\$1,105,772	\$1,144,474	\$1,184,531	\$1,225,989	\$1,268,899	\$1,313,310	\$1,359,276	\$1,406,851	\$1,456,091	\$1,507,054	\$1,559,801	\$1,614,394
Transit Pass/Tenant Internet E	Expen 1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Service Amenities	1.035	131,636	136,243	141,012	145,947	151,055	156,342	161,814	167,478	173,339	179,406	185,686	192,185	198,911	205,873	213,078
Replacement Reserve	1.030	53,200	54,796	56,440	58,133	59,877	61,673	63,524	65,429	67,392	69,414	71,496	73,641	75,850	78,126	80,470
Real Estate Taxes	1.020	3,192	3,256	3,321	3,387	3,455	3,524	3,595	3,667	3,740	3,815	3,891	3,969	4,048	4,129	4,212
Other: County Monitoring Fee		15,100	15,629	16,175	16,742	17,328	17,934	18,562	19,211	19,884	20,580	21,300	22,046	22,817	23,616	24,442
Other: City Monitoring Fee	1.035	43,030	44,536	46,095	47,708	49,378	51,106	52,895	54,746	56,662	58,645	60,698	62,822	65,021	67,297	69,652
Total Expenses		\$1,243,501	\$1,286,710	\$1,331,422	\$1,377,689	\$1,425,567	\$1,475,111	\$1,526,378	\$1,579,430	\$1,634,328	\$1,691,136	\$1,749,922	\$1,810,753	\$1,873,702	\$1,938,842	\$2,006,248
Cash Flow Prior to Debt Serv	vice	\$176,842	\$169,142	\$160,826	\$151,865	\$142,226	\$131,877	\$120,784	\$108,912	\$96,222	\$82,678	\$68,237	\$52,860	\$36,502	\$19,117	\$659
Cash Flow Prior to Debt Serv	vice	\$176,842	\$169,142	\$160,826	\$151,865	\$142,226	\$131,877	\$120,784	\$108,912	\$96,222	\$82,678	\$68,237	\$52,860	\$36,502	\$19,117	\$659
	vice	<b>\$176,842</b>	<b>\$169,142</b>	<b>\$160,826</b>	<b>\$151,865</b> 0	<b>\$142,226</b>	<b>\$131,877</b> 0	<b>\$120,784</b>	<b>\$108,912</b> 0	<b>\$96,222</b> 0	<b>\$82,678</b>	<b>\$68,237</b>	<b>\$52,860</b> 0	<b>\$36,502</b>	<b>\$19,117</b> 0	<b>\$659</b> 0
	vice				. ,										. ,	
	vice	0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0
	vice		0	0	0 0	0	0	0	0	0	0	0	0	0	0 0	0
MUST PAY DEBT SERVICE		0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0
MUST PAY DEBT SERVICE  Total Debt Service  Cash Flow After Debt Service		\$0 \$176,842	0 0 0 \$0 \$169,142	0 0 0 \$0 \$160,826	0 0 0 \$0 \$151,865	0 0 0 \$0 \$142,226	0 0 0 \$0 \$131,877	0 0 0 \$0 \$120,784	0 0 0 \$0 \$108,912	0 0 0 \$0 \$0	0 0 0 \$0 \$0	0 0 0 \$0 \$0	0 0 0 \$0 \$52,860	0 0 0 \$0 \$0	0 0 0 \$0 \$19,117	0 0 0 \$0 \$659
MUST PAY DEBT SERVICE  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue		\$0	0 0 0 \$0 \$169,142 11.04%	0 0 0 \$0	0 0 0 \$0 \$151,865 9.43%	0 0 0 \$0 \$142,226 8.62%	0 0 0 \$0 \$131,877 7.80%	0 0 0 \$0 \$0 \$120,784	0 0 0 \$0 \$108,912 6.13%	0 0 0 \$0 \$0 \$96,222 5.28%	0 0 0 \$0	0 0 0 \$0 \$68,237 3.57%	0 0 0 \$0 \$52,860 2.69%	0 0 0 \$0 \$0 \$36,502	0 0 0 \$0 \$19,117 0.93%	0 0 0 \$0 \$659
MUST PAY DEBT SERVICE  Total Debt Service  Cash Flow After Debt Service		\$0 \$176,842 11.83%	0 0 0 \$0 \$169,142	0 0 0 \$0 \$160,826	0 0 0 \$0 \$151,865	0 0 0 \$0 \$142,226	0 0 0 \$0 \$131,877	0 0 0 \$0 \$120,784	0 0 0 \$0 \$108,912	0 0 0 \$0 \$0	0 0 0 \$0 \$0 \$82,678 4.43%	0 0 0 \$0 \$0	0 0 0 \$0 \$52,860	0 0 0 \$0 \$0	0 0 0 \$0 \$19,117	0 0 0 \$0 \$659
Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio		\$0 \$176,842 11.83% #DIV/0!	0 0 0 \$0 \$169,142 11.04% #DIV/0!	0 0 0 \$0 \$160,826 10.24% #DIV/0!	0 0 \$0 \$151,865 9.43% #DIV/0!	0 0 0 \$0 \$142,226 8.62% #DIV/0!	0 0 0 \$0 \$131,877 7.80% #DIV/0!	0 0 0 \$0 \$120,784 6.97% #DIV/0!	0 0 0 \$0 \$108,912 6.13% #DIV/0!	0 0 0 \$0 \$96,222 5.28% #DIV/0!	0 0 \$0 \$0 \$82,678 4.43% #DIV/0!	0 0 \$0 \$0 \$68,237 3.57% #DIV/0!	0 0 0 \$0 \$52,860 2.69% #DIV/0!	0 0 \$0 \$0 \$36,502 1.82% #DIV/0!	0 0 \$0 \$19,117 0.93% #DIV/0!	0 0 \$0 \$0 \$659 0.03% #DIV/0!
Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES**	e	\$0 \$176,842 11.83% #DIV/0! #DIV/0!	0 0 0 \$0 \$169,142 11.04% #DIV/0! #DIV/0!	0 0 0 \$0 \$160,826 10.24% #DIV/0! #DIV/0!	0 0 0 \$0 \$151,865 9.43% #DIV/0! #DIV/0!	0 0 0 \$0 \$142,226 8.62% #DIV/0! #DIV/0!	0 0 0 \$0 \$131,877 7.80% #DIV/0! #DIV/0!	0 0 0 \$0 \$120,784 6.97% #DIV/0! #DIV/0!	0 0 0 \$0 \$108,912 6.13% #DIV/0! #DIV/0!	0 0 0 \$0 \$96,222 5.28% #DIV/0! #DIV/0!	0 0 0 \$0 \$82,678 4.43% #DIV/0! #DIV/0!	0 0 \$0 \$0 \$68,237 3.57% #DIV/0! #DIV/0!	0 0 0 \$0 \$52,860 2.69% #DIV/0! #DIV/0!	0 0 0 \$0 \$36,502 1.82% #DIV/0! #DIV/0!	0 0 \$0 \$19,117 0.93% #DIV/0! #DIV/0!	0 0 \$0 \$659 0.03% #DIV/0! #DIV/0!
Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fer	re 1.030	\$0 \$176,842 11.83% #DIV/0! #DIV/0!	0 0 0 \$0 \$169,142 11.04% #DIV/0! #DIV/0!	0 0 0 \$0 \$160,826 10.24% #DIV/0! #DIV/0!	0 0 \$0 \$151,865 9.43% #DIV/0! #DIV/0!	0 0 0 \$0 \$142,226 8.62% #DIV/0! #DIV/0!	0 0 0 \$0 \$131,877 7.80% #DIV/0! #DIV/0!	0 0 0 \$0 \$120,784 6.97% #DIV/0! #DIV/0!	0 0 0 \$0 \$108,912 6.13% #DIV/0! #DIV/0!	0 0 0 \$0 \$96,222 5.28% #DIV/0! #DIV/0!	0 0 0 \$0 \$82,678 4.43% #DIV/0! #DIV/0!	0 0 0 \$0 \$68,237 3.57% #DIV/0! #DIV/0!	0 0 0 \$0 \$52,860 2.69% #DIV/0! #DIV/0!	0 0 0 \$0 \$36,502 1.82% #DIV/0! #DIV/0!	0 0 \$0 \$19,117 0.93% #DIV/0! #DIV/0!	0 0 \$0 \$659 0.03% #DIV/0! #DIV/0!
Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee LP Asset Management Fee	e	\$0 \$176,842 11.83% #DIV/0! #DIV/0!	0 0 0 \$0 \$169,142 11.04% #DIV/0! #DIV/0!	0 0 0 \$0 \$160,826 10.24% #DIV/0! #DIV/0!	0 0 0 \$0 \$151,865 9.43% #DIV/0! #DIV/0!	0 0 0 \$0 \$142,226 8.62% #DIV/0! #DIV/0!	0 0 0 \$0 \$131,877 7.80% #DIV/0! #DIV/0!	0 0 0 \$0 \$120,784 6.97% #DIV/0! #DIV/0!	0 0 0 \$0 \$108,912 6.13% #DIV/0! #DIV/0!	0 0 0 \$0 \$96,222 5.28% #DIV/0! #DIV/0!	0 0 0 \$0 \$82,678 4.43% #DIV/0! #DIV/0!	0 0 \$0 \$0 \$68,237 3.57% #DIV/0! #DIV/0!	0 0 0 \$0 \$52,860 2.69% #DIV/0! #DIV/0!	0 0 0 \$0 \$36,502 1.82% #DIV/0! #DIV/0!	0 0 \$0 \$19,117 0.93% #DIV/0! #DIV/0!	0 0 \$0 \$659 0.03% #DIV/0! #DIV/0!
Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fer	re 1.030	\$0 \$176,842 11.83% #DIV/0! #DIV/0!	0 0 0 \$0 \$169,142 11.04% #DIV/0! #DIV/0!	0 0 0 \$0 \$160,826 10.24% #DIV/0! #DIV/0!	0 0 \$0 \$151,865 9.43% #DIV/0! #DIV/0!	0 0 0 \$0 \$142,226 8.62% #DIV/0! #DIV/0!	0 0 0 \$0 \$131,877 7.80% #DIV/0! #DIV/0!	0 0 0 \$0 \$120,784 6.97% #DIV/0! #DIV/0!	0 0 0 \$0 \$108,912 6.13% #DIV/0! #DIV/0!	0 0 0 \$0 \$96,222 5.28% #DIV/0! #DIV/0!	0 0 0 \$0 \$82,678 4.43% #DIV/0! #DIV/0!	0 0 0 \$0 \$68,237 3.57% #DIV/0! #DIV/0!	0 0 0 \$0 \$52,860 2.69% #DIV/0! #DIV/0!	0 0 0 \$0 \$36,502 1.82% #DIV/0! #DIV/0!	0 0 \$0 \$19,117 0.93% #DIV/0! #DIV/0!	0 0 \$0 \$659 0.03% #DIV/0! #DIV/0!
Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee LP Asset Management Fee	re 1.030	\$0 \$176,842 11.83% #DIV/0! #DIV/0!	0 0 0 \$0 \$169,142 11.04% #DIV/0! #DIV/0!	0 0 0 \$0 \$160,826 10.24% #DIV/0! #DIV/0!	0 0 \$0 \$151,865 9.43% #DIV/0! #DIV/0!	0 0 0 \$0 \$142,226 8.62% #DIV/0! #DIV/0!	0 0 0 \$0 \$131,877 7.80% #DIV/0! #DIV/0!	0 0 0 \$0 \$120,784 6.97% #DIV/0! #DIV/0!	0 0 0 \$0 \$108,912 6.13% #DIV/0! #DIV/0!	0 0 0 \$0 \$96,222 5.28% #DIV/0! #DIV/0!	0 0 0 \$0 \$82,678 4.43% #DIV/0! #DIV/0!	0 0 0 \$0 \$68,237 3.57% #DIV/0! #DIV/0!	0 0 0 \$0 \$52,860 2.69% #DIV/0! #DIV/0!	0 0 0 \$0 \$36,502 1.82% #DIV/0! #DIV/0!	0 0 \$0 \$19,117 0.93% #DIV/0! #DIV/0!	0 0 \$0 \$659 0.03% #DIV/0! #DIV/0!
Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee LP Asset Management Fee	re 1.030	\$0 \$176,842 11.83% #DIV/0! #DIV/0!	0 0 0 \$0 \$169,142 11.04% #DIV/0! #DIV/0!	0 0 0 \$0 \$160,826 10.24% #DIV/0! #DIV/0!	0 0 \$0 \$151,865 9.43% #DIV/0! #DIV/0!	0 0 0 \$0 \$142,226 8.62% #DIV/0! #DIV/0!	0 0 0 \$0 \$131,877 7.80% #DIV/0! #DIV/0!	0 0 0 \$0 \$120,784 6.97% #DIV/0! #DIV/0!	0 0 0 \$0 \$108,912 6.13% #DIV/0! #DIV/0!	0 0 0 \$0 \$96,222 5.28% #DIV/0! #DIV/0!	0 0 0 \$0 \$82,678 4.43% #DIV/0! #DIV/0!	0 0 0 \$0 \$68,237 3.57% #DIV/0! #DIV/0!	0 0 0 \$0 \$52,860 2.69% #DIV/0! #DIV/0!	0 0 0 \$0 \$36,502 1.82% #DIV/0! #DIV/0!	0 0 \$0 \$19,117 0.93% #DIV/0! #DIV/0!	0 0 \$0 \$659 0.03% #DIV/0! #DIV/0!
Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee Incentive Management Fee	re 1.030	\$0 \$176,842 11.83% #DIV/0! #DIV/0! \$6,500 18,500	0 0 0 \$0 \$169,142 11.04% #DIV/0! #DIV/0! 6,695 19,055	0 0 0 \$0 \$160,826 10.24% #DIV/0! #DIV/0! 6,896 19,627	0 0 0 \$0 \$151,865 9.43% #DIV/0! #DIV/0! 7,103 20,215	0 0 0 \$0 \$142,226 8.62% #DIV/0! #DIV/0! 7,316 20,822	0 0 0 \$0 \$131,877 7.80% #DIV/0! #DIV/0! 7,535 21,447	0 0 0 \$0 \$120,784 6.97% #DIV/0! #DIV/0! 7,761 22,090	0 0 0 \$0 \$108,912 6.13% #DIV/0! #DIV/0! 7,994 22,753	0 0 0 \$0 \$96,222 5.28% #DIV/0! #DIV/0! 8,234 23,435	0 0 0 \$0 \$82,678 4.43% #DIV/0! #DIV/0! 8,481 24,138	0 0 0 \$0 \$68,237 3.57% #DIV/0! #DIV/0! 8,735 24,862	0 0 0 \$0 \$52,860 2.69% #DIV/0! #DIV/0! 8,998 25,608	0 0 0 \$0 \$36,502 1.82% #DIV/0! #DIV/0! 9,267 26,377	0 0 0 \$0 \$19,117 0.93% #DIV/0! #DIV/0! 9,545 9,572	0 0 0 \$0 \$659 0.03% #DIV/0! #DIV/0!
Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee Incentive Management Fee Incentive Management Fee	re 1.030	\$0 \$176,842 11.83% #DIV/0! #DIV/0! \$6,500 18,500	0 0 0 \$0 \$169,142 11.04% #DIV/0! #DIV/0! 6,695 19,055	0 0 0 \$0 \$160,826 10.24% #DIV/0! #DIV/0! 6,896 19,627	0 0 0 \$0 \$151,865 9.43% #DIV/0! #DIV/0! 7,103 20,215	0 0 0 \$0 \$142,226 8.62% #DIV/0! #DIV/0! 7,316 20,822	0 0 0 \$0 \$131,877 7.80% #DIV/0! #DIV/0! 7,535 21,447	0 0 0 \$0 \$120,784 6.97% #DIV/0! #DIV/0! 7,761 22,090	0 0 0 \$0 \$108,912 6.13% #DIV/0! #DIV/0! 7,994 22,753	0 0 0 \$0 \$96,222 5.28% #DIV/0! #DIV/0! 8,234 23,435	0 0 0 \$0 \$82,678 4.43% #DIV/0! #DIV/0! 8,481 24,138	0 0 0 \$0 \$68,237 3.57% #DIV/0! #DIV/0! 8,735 24,862	0 0 0 \$0 \$52,860 2.69% #DIV/0! #DIV/0! 8,998 25,608	0 0 0 \$0 \$36,502 1.82% #DIV/0! #DIV/0! 9,267 26,377	0 0 0 \$0 \$19,117 0.93% #DIV/0! #DIV/0! 9,545 9,572	0 0 \$0 \$659 0.03% #DIV/0! #DIV/0! 659
Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee Incentive Management Fee Incentive Management Fee Remaining Cash Flow  Deferred Developer Fee**	e 1.030 1.030	\$0 \$176,842 11.83% #DIV/0! #DIV/0! \$6,500 18,500	0 0 0 \$0 \$169,142 11.04% #DIV/0! #DIV/0! 6,695 19,055	0 0 0 \$0 \$160,826 10.24% #DIV/0! #DIV/0! 6,896 19,627	0 0 0 \$0 \$151,865 9.43% #DIV/0! #DIV/0! 7,103 20,215	0 0 0 \$0 \$142,226 8.62% #DIV/0! #DIV/0! 7,316 20,822	0 0 0 \$0 \$131,877 7.80% #DIV/0! #DIV/0! 7,535 21,447	0 0 0 \$0 \$120,784 6.97% #DIV/0! #DIV/0! 7,761 22,090	0 0 0 \$0 \$108,912 6.13% #DIV/0! #DIV/0! 7,994 22,753	0 0 0 \$0 \$96,222 5.28% #DIV/0! #DIV/0! 8,234 23,435	0 0 0 \$0 \$82,678 4.43% #DIV/0! #DIV/0! 8,481 24,138	0 0 0 \$0 \$68,237 3.57% #DIV/0! #DIV/0! 8,735 24,862	0 0 0 \$0 \$52,860 2.69% #DIV/0! #DIV/0! 8,998 25,608	0 0 0 \$0 \$36,502 1.82% #DIV/0! #DIV/0! 9,267 26,377	0 0 0 \$0 \$19,117 0.93% #DIV/0! #DIV/0! 9,545 9,572	0 0 0 \$0 \$659 0.03% #DIV/0! #DIV/0! 659 0
MUST PAY DEBT SERVICE  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee Remaining Cash Flow  Deferred Developer Fee**  Residual or Soft Debt Payments*	re 1.030 1.030	\$0 \$176,842 11.83% #DIV/0! #DIV/0! \$6,500 18,500 25,000 \$151,842	0 0 0 \$0 \$169,142 11.04% #DIV/0! #DIV/0! 6,695 19,055	0 0 0 \$0 \$160,826 10.24% #DIV/0! #DIV/0! 6,896 19,627 26,523 \$134,304	0 0 0 \$0 \$151,865 9.43% #DIV/0! #DIV/0! 7,103 20,215	0 0 0 \$0 \$142,226 8.62% #DIV/0! #DIV/0! 7,316 20,822 28,138 \$114,088	0 0 0 \$0 \$131,877 7.80% #DIV/0! 7,535 21,447	0 0 0 \$0 \$120,784 6.97% #DIV/0! #DIV/0! 7,761 22,090 29,851 \$90,933	0 0 0 \$0 \$108,912 6.13% #DIV/0! #DIV/0! 7,994 22,753	0 0 0 \$0 \$96,222 5.28% #DIV/0! #DIV/0! 8,234 23,435	0 0 0 \$0 \$82,678 4.43% #DIV/0! #DIV/0! 8,481 24,138	0 0 0 \$0 \$68,237 3.57% #DIV/0! #DIV/0! 8,735 24,862 33,598 \$34,639	0 0 0 \$0 \$52,860 2.69% #DIV/0! #DIV/0! 8,998 25,608	0 0 0 \$0 \$36,502 1.82% #DIV/0! #DIV/0! 9,267 26,377	0 0 0 \$0 \$19,117 0.93% #DIV/0! #DIV/0! 9,545 9,572	0 0 0 \$0 \$659 0.03% #DIV/0! #DIV/0! 659 0
Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee Incentive Management Fee Incentive Management Fee Remaining Cash Flow  Deferred Developer Fee**	e 1.030 1.030	\$0 \$176,842 11.83% #DIV/0! #DIV/0! \$6,500 18,500	0 0 0 \$0 \$169,142 11.04% #DIV/0! #DIV/0! 6,695 19,055	0 0 0 \$0 \$160,826 10.24% #DIV/0! #DIV/0! 6,896 19,627	0 0 0 \$0 \$151,865 9.43% #DIV/0! #DIV/0! 7,103 20,215 27,318 \$124,547	0 0 0 \$0 \$142,226 8.62% #DIV/0! #DIV/0! 7,316 20,822	0 0 0 \$0 \$131,877 7.80% #DIV/0! #DIV/0! 7,535 21,447	0 0 0 \$0 \$120,784 6.97% #DIV/0! #DIV/0! 7,761 22,090	0 0 0 \$0 \$108,912 6.13% #DIV/0! #DIV/0! 7,994 22,753	0 0 0 \$0 \$96,222 5.28% #DIV/0! #DIV/0! 8,234 23,435	0 0 0 \$0 \$82,678 4.43% #DIV/0! #DIV/0! 8,481 24,138	0 0 0 \$0 \$68,237 3.57% #DIV/0! #DIV/0! 8,735 24,862	0 0 0 \$0 \$52,860 2.69% #DIV/0! #DIV/0! 8,998 25,608	0 0 0 \$0 \$36,502 1.82% #DIV/0! #DIV/0! 9,267 26,377	0 0 0 \$0 \$19,117 0.93% #DIV/0! #DIV/0! 9,545 9,572	0 0 0 \$0 \$659 0.03% #DIV/0! #DIV/0! 659 0
MUST PAY DEBT SERVICE  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee Incentive Management Fee Incentive Management Fee  Total Other Fees Remaining Cash Flow Deferred Developer Fee** Residual or Soft Debt Payments* County of Santa Clara	re 1.030 1.030	\$0 \$176,842 11.83% #DIV/0! #DIV/0! \$6,500 18,500 \$151,842	0 0 0 \$0 \$169,142 11.04% #DIV/0! #DIV/0! 6,695 19,055	0 0 0 \$0 \$160,826 10.24% #DIV/0! #DIV/0! 6,896 19,627	0 0 0 \$0 \$151,865 9.43% #DIV/0! #DIV/0! 7,103 20,215 27,318 \$124,547	0 0 0 \$0 \$142,226 8.62% #DIV/0! #DIV/0! 7,316 20,822 28,138 \$114,088	0 0 0 \$0 \$131,877 7.80% #DIV/0! #DIV/0! 7,535 21,447 28,982 \$102,895	0 0 0 \$0 \$120,784 6.97% #DIV/0! 7,761 22,090 29,851 \$90,933	0 0 0 \$0 \$108,912 6.13% #DIV/0! #DIV/0! 7,994 22,753	0 0 0 \$0 \$96,222 5.28% #DIV/0! #DIV/0! 8,234 23,435	0 0 0 \$0 \$82,678 4.43% #DIV/0! #DIV/0! 8,481 24,138	0 0 0 \$0 \$68,237 3.57% #DIV/0! #DIV/0! 8,735 24,862 33,598 \$34,639	0 0 0 \$0 \$52,860 2.69% #DIV/0! #DIV/0! 8,998 25,608	0 0 0 \$0 \$36,502 1.82% #DIV/0! #DIV/0! 9,267 26,377	0 0 0 \$0 \$19,117 0.93% #DIV/0! #DIV/0! 9,545 9,572	0 0 0 \$0 \$659 0.03% #DIV/0! #DIV/0! 659 0

<sup>\*9%</sup> and 4% + state credit applications should include the cost of tenant internet service if requested in the Points System site amenity section.

<sup>\*\*</sup>Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. These items are to be completed when submitting an updated application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.